

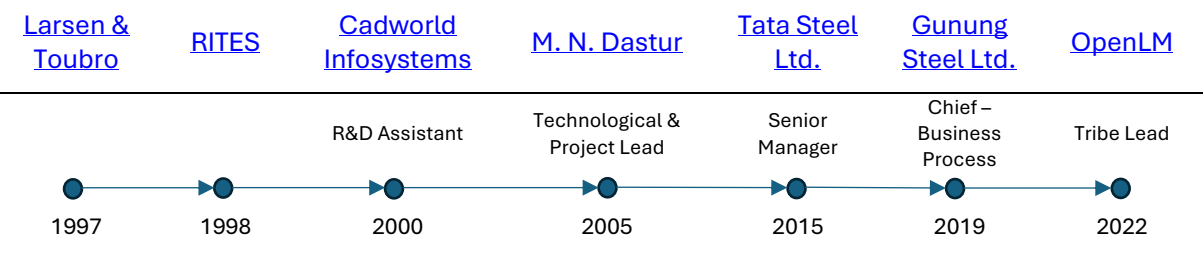
# Soumen Roy

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**Engineering Automation & Digital Transformation Leader | Author of Mastering 3D Plant Engineering... | SaaS Strategy | AI/ML | 27+ Years | India | SEA | Global**

*“I build digital bridges between engineering and business — simplifying real-world complexity into scalable systems aligned with strategy.”*

## Career Timeline



## Executive Summary

Engineering leader with 27+ years of experience across India and Southeast Asia, driving enterprise digital transformation in engineering, steel, manufacturing, and SaaS domains. Track record includes launching AI/ML-based procurement systems, pioneering drone/BIM/GIS automation, and scaling analytics architecture. Skilled at building global teams and delivering measurable, scalable change.

## Professional Summary

Global transformation leader with SaaS and heavy industry expertise. Experienced in AI-driven analytics, predictive procurement, drone-based engineering, BI, BIM and ERP automation. Known for scaling teams, optimizing operational costs, and aligning technology with strategic business outcomes.

## Educational Qualifications

- Master's in Computer Application
  - Post Graduate in Information Technology
  - Bachelor of Arts
  - Diploma in Civil Engineering
  - Diploma in Transport Management
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



## Certifications

- Six Sigma Green Belt
  - ESRI GIS Certification
  - AI, BI, ML, RPA Certifications
  - PMP (35 PDU)
  - Advanced CAD & LISP Automation
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## Key Competencies & Areas of Impact

- AI/ML-Driven Decision Making
  - Procurement Analytics & Cost Modelling
  - Streaming Data Pipelines (Spark, Kafka, Airflow)
  - Drone, GIS, BIM, Remote Sensing & Digital Twin Automation
  - ERP Digitization & SaaS Architecture
  - RPA & Document Process Flow Automation
  - Global Team Leadership & Stakeholder Engagement
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## Significant Highlights

-  Delivered 30% cost reduction in cloud infrastructure via architecture redesign
-  Launched predictive procurement system that forecasted scrap price & FX, saving ~\$1M annually
-  Spearheaded drone-based 3D modelling at Tata Steel for the first time in industry history
-  Introduced Satellite Based imagery and Aerial Photography for 3D modelling first time in world history with Google
-  Scaled OpenLM engineering teams from 3 to 85 across 4 product lines
-  Built real-time BI infrastructure using Spark, Airflow & Kafka
-  Authored *Mastering 3D Plant Engineering, Digitalisation & Automation*, a first-of-its-kind applied guide

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## Notable Projects

- AI-driven scrap procurement optimization: global supplier analysis with predictive ML dashboards
  - Drone-based 3D engineering modelling across Tata Steel refining sites (> 800 acres)
  - Real-time streaming analytics pipelines for SaaS dashboards in OpenLM
  - GIS/BIM-driven rework reduction and faster engineering decision-making at Dastur & Tata
  - Digital twin & photogrammetry integration for Google 3D Maps (Cadworld photogrammetry project)
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## Professional Experience

### [OpenLM, India](#)

#### **Tribe Lead** *(September 2022 – Present)*

- Transformed monolithic product to microservice-based SaaS platform
  - Integrated AI/ML-based license forecasting and quick-time analytics
  - Implemented data pipelines using Apache Spark, Apache Airflow, Kafka, and NiFi
  - Led Indian operations scaling from 3 to 85+ across engineering and support
  - Built Power BI, Superset, and QuickSight dashboards for customers
  - Reduced cloud infrastructure spend by 30%
  - Reduced Apache infrastructure spend by 70% introducing Raspberry Pi based clustering
  - Achieved GEM certification for government contracts
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### [Gunung Raja Paksi, Indonesia](#)

#### **Head – Business Process** *(January 2019 – September 2022)*

- Transformed 50-year-old steel plant into a public company with modern digital backbone
- Developed ERP workflows across 25+ departments using SAP and Oracle
- Built C-level dashboards integrating finance, HR, production, and maintenance
- Enabled QR-code inventory tracking and mobile asset management
- **Introduced analytics-driven procurement intelligence:**
  - Developed predictive models for scrap metal pricing and FX rate impact
  - Proposed global sourcing strategy based on historical + forecast data

- Delivered dashboards for real-time scrap cost optimization and location-based sourcing
  - Introduced AI based Scrap metal grading procedure for fair pricing to suppliers
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## **Tata Steel, India**

**Senior Manager – Virtual Engineering & Business Process** (*May 2015 – December 2018*)

- **Pioneered Tata Steel's first-ever drone-based 3D modelling system** for brown field plant engineering, production capacity expansion and maintenance — reducing planning time and enhancing asset visibility
  - Implemented BIM, GIS, photogrammetry, and VR workflows
  - Introduced LiDAR technology into Steel plant for quick modelling
  - Reduced rework and turnaround time in engineering by 20%
  - Built CAD automation tools using AutoLISP for rapid drafting
  - Applied Industry 4.0 tech to improve QA and control systems
  - Collaborated with vendors to adopt digital engineering workflows
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## **M. N. Dastur & Co. Pvt. Ltd., India**

**Technology Lead – Engineering Systems** (*April 2005 – April 2015*)

- Standardized 3D BIM workflows and integrated DMS engineering systems
  - Cut engineering delivery cycle by 30% via design automation
  - Spearheaded enterprise-wide GIS/CAD deployments
  - Designed training programs adopted company-wide
  - Introduced In-House developed, customized Cad Management System into 60 years of legacy engineering workflow
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## **Cadworld Infosystems Pvt. Ltd., India**

**Research & Development Assistant – CAD/GIS Automation** (*April 2000 – March 2005*)

- **Led 30-member photogrammetry team contributing to Google 3D Maps of Copenhagen**
- Oversaw entire geospatial production chain:
  - Flight path design
  - Aero triangulation
  - Vector data capture

- 3D modelling
  - Orthophoto generation
  - Developed AutoLISP and DCL automation tools for civil CAD
  - Delivered 3D GIS mapping services to global infrastructure firms
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## Early Experiences

### RITES Ltd. (1998 – 2000)

- Engaged in automation of irrigation gate opening
- Automated plotting and feature extraction systems using Digital Theodolite data, reducing manual effort by 50%
- Trained 50+ engineers in CAD automation techniques

### Larsen & Toubro – ECC Group (1997 – 1998)

- Supported EPC execution at India's largest greenfield refinery, focusing on concrete structure alignment and layout precision
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## Technology Implementation & Innovation

- **Streaming Data Pipelines:** Apache Spark, Apache Airflow, Kafka, NiFi
  - **AI/ML Models:** Python, R, Azure ML Studio, NLP
  - **ERP + RPA:** SAP, Oracle, UiPath, Power Automate
  - **Engineering Tools:** AutoCAD, Revit, BIM, GIS, Drone Modelling
  - **SaaS Platform Stack:** AWS, Docker, Kubernetes, Microservices
  - **Dashboards & BI:** Power BI, Superset, QuickSight, Tableau
  - **Docs & Compliance:** SharePoint, DocuSign, custom DMS indexing
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## Publications & Authorship

Author of *Mastering 3D Plant Engineering, Digitalisation & Automation* — a field guide that blends engineering fundamentals, digital workflows, and automation insights.

- ◆ Covers 3D modelling, drone scanning, BIM, and automation strategy
  - ◆ Used by plant engineering professionals, digitization consultants, and CIOs
- 📖 Amazon: [B0F7M239VJ](https://www.amazon.com/dp/B0F7M239VJ) | 🌐 [3dplantengineering.com](https://3dplantengineering.com)
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## Professional Traits

- Strategically driven and execution focused
  - Strong communicator with cross-functional leadership
  - Ethical and transparent team mentor
  - Results-oriented innovation mindset
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## Leadership Style

- Builds empowered, outcome-driven global teams
  - Provides structure while encouraging agile innovation
  - Creates strong alignment between product vision and execution
  - Stands out by delivering measurable impact across tech-function-business interface
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## Geographic Experience

-  India: OpenLM, Tata Steel, M. N. Dastur, Cadworld
  -  Indonesia: Gunung Raja Paksi
  -  Canada: OSIG
  -  Global: SaaS, analytics, and engineering delivery
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## Language

- English
  - Hindi
  - Bengali
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